Message Text

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PAGE 01 MANAMA 01689 061000Z ACTION NEA-10

INFO OCT-01 EUR-12 EA-07 ISO-00 L-03 STR-04 TRSE-00 SP-02 COME-00 CIAE-00 INR-07 NSAE-00 SS-15 NSC-05 AID-05 IGA-02 EB-08 (ISO) W

-----019889 070126Z /13

R 060845Z AUG 77

FM AMEMBASSY MANAMA

TO SECSTATE WASHDC 5029

INFO AMEMBASSY ABU DHABI

AMEMBASSY AMMAN

AMEMBASSY BAGHDAD

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY DOHA

AMEMBASSY BONN

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY LONDON

AMEMBASSY MUSCAT

AMEMBASSY OTTAWA

AMEMBASSY PARIS

AMEMBASSY ROME

AMEMBASSY TEL AVIV

AMEMBASSY TRIPOLI

AMEMBASSY TOKYO

AMEMBASSY SANA

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E.O. 11652: N/A

TAGS: ETRD, PFOR, BA, QA, UK

SUBJECT: ARAB BOYCOTT: RESISTANCE BY BRITISH BANKS TO USE OF POSITIVE CERTIFICATIONS

REF: (A) LONDON 12053 (B) STATE 167300 AND RELATED LIMITED OFFICIAL USE

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1. APPROACH MADE TO LORD BARBER, CHAIRMAN OF STANDARD BANK, BY EMBASSY LONDON (REFTEL A) SEEMS TO BE GETTING RESULTS IN BAHRAIN. ON AUGUST 2 WE WERE CONTACTED BY OFFICER OF CHARTERED BANK BAHRAIN WHO HAVE NOW COME TWICE TO EMBASSY WITH DRAFT OF NEW LETTER OF CREDIT FORMAT WHICH HE WISHED EMBASSY TO VET. HE SAID THAT THE NEW FORMAT HAD BEEN

CLEARED WITH THE ISRAEL BOYCOTT OFFICE OF BAHRAIN. THE NEW FORMAT LOOKED ACCEPTABLE TO US AS WE UNDERSTAND THRUST OF NEW LEGISLATION REGARDING THE BOYCOTT AND AMERICAN FIRMS PARTICIPATION THEREIN. JUST TO MAKE SURE, WE SUGGESTED THAT HE COMPARE HIS DRAFT WITH THE SIMPLER, LESS WORDY ONES ACTUALLY IN USE BY THE NATIONAL BANK OF BAHRAIN AND THE AMERICAN BANKS OPERATING HERE AS BRANCHES (CITIBANK AND CHASE MANHATTAN).

2. WE WERE WICKED ENOUGH TO ASK BANK OFFICER WLMRIT HAD TAKEN THE TWO MAJOR BRITISH BANKS HERE (CHARTERED AND BRITISH BANK OF THE MIDDLE EAST) SO MUCH LONGER TO COME AROUND TO POSITIVE CERTIFICATION THAN EITHER LOCAL NATIONAL BANKS OR OTHER FOREIGN BRANCH BANKS (ALL OF WHICH SEEM TO HAVE MADE THE SWITCH IN JANUARY/FEBRUARY). OFFICER SAID THAT LOCAL BRANCH MANAGER WAS EXTREMELY CONSERVATIVE AND HESITANT TO BECOME INVOLVED IN CONTROVERSY WITH LOCAL BOYCOTT OFFICE. CHARGE REPLIED THAT ALL OTHER BANKS HAVE FOUND WAY TO ACCOMMODATE THERSELVES BOTH TO LOCAL REQUIREMENTS REGARDING CERTIFICATION AS WELL AS AMERICAN REGULATIONS REGARDING AMERICAN FIRMS' ROLE IN ENFORCING BOYCOTT. BOTH SIDES AGREED THAT IT WOULD BE UNDESIRABLE FOR AMERICAN FIRMS EXPORTING TO BAHRAIN (\$75 MILLION IN FIRST SIX MONTHS OF 1977) TO CEASE USING BRITISH BANKS IN BAHRAIN.

3. BANK OFFICER KINDLY SHOWED CHARGE TELEXES FROM LIMITED OFFICIAL USE

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CHARTERED BRANCHES IN DOHA AND DUBAI REGARDING LETTERS OF CREDIT. INTERESTINGLY, DOHA BRANCH CLAIMED THERE WAS NO PROBLEM IN QATAR AND THAT IT HAD SWITCHED TO POSITIVE LANGUAGE "SOME TIME EARLIER". DUBAI BRANCH, ON THE OTHER HAND, SAID THAT THEY HAD YET TO WORK OUT ACCEPTABLE POSITIVE LANGUAGE AGREEABLE TO DUBAI BOYCOTT OF ISRAEL OFFICE AND WERE THUS STICKING WITH NEGATIVE LANGUAGE "FOR THE TIME BEING". BURLEIGH

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